PROVISIONAL ANSWER KEY

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Question1:-Observe the following management principles and pick the odd one out.

A:-Unity of command

B:-Unity of direction

C:-Maximum output

D:-Equity

Correct Answer:- Option-C

Question2:-The principle of management by exception is to relieve top managers from

A:-accountability

B:-Stress

C:-Routine matters

D:-None

Correct Answer:- Option-C

Question3:-The highest level of need in the Maslow's need hierarchy is

A:-Safety needs

B:-Belongingness needs

C:-Self-attainment needs

D:-Self-actualisation needs

Correct Answer:- Option-D

Question4:-A few employees in an organization informally discuss a possible change in the promotion policy before any official announcement is made. Within a few days, the information spreads to several departments, although the details are not entirely accurate. This is an example of

A:-Downward communication

B:-Formal horizontal communication

C:-Grapevine communication

D:-Great wind communication

Correct Answer:- Option-C

Question5:-A sales manager compares the actual sales achieved by the team with the sales targets, identifies deviations, and takes corrective action to improve performance. Which function of management is being performed ?

A:-Planning

B:-Organising

C:-Directing

D:-Controlling

Correct Answer:- Option-D

Question6:-A startup has introduced MBO framework. The CEO sets a high-level goal to "double the market share" The customer service manager then meets with their team to jointly decide on specific milestones, such as "reducing customer churn rate by 50%.
Which core characteristic of MBO does this scenario best illustrate ?

A:-Unilateral top-down target imposition

B:-Participative goal setting and alignment

C:-Subjective performance appraisals

D:-Separation of individual and organizational goals

Correct Answer:- Option-B

Question7:-The management function which involves setting objectives and developing appropriate courses of action to achieve these objectives, is called

A:-Planning

B:-Organising

C:-Leadership

D:-Budgeting

Correct Answer:- Option-A

Question8:-Which of the following best describes the primary purpose of the planning function in management ?

A:-Monitoring the performance against standards

B:-Allocating task to employees working lower hierarchy

C:-Systematically defining organizational goals and working out the strategy to achieve them

D:-Resolving interpersonal conflicts

Correct Answer:- Option-C

Question9:-The first executive function of management is to develop and maintain a system of

A:-Planning

B:-Communication

C:-Leadership

D:-Motivation

Correct Answer:- Option-B

Question10:-Which sequence correctly show how a message moves from sender to feedback ?

A:-Sender → Encoding → Channel → Message → Receiver → Decoding → Feedback

B:-Sender → Message → Channel → Encoding → Receiver → Decoding → Feedback

C:-Sender → Communication symbol → Message → Channel → Receiver → Decoding → Feedback

D:-Sender → Communication channel → Message → Receiver → Decoding → Feedback

Correct Answer:- Option-C

Question11:-Which of the following is/are the factors responsible for the growing importance of communication ?
(i) Size and locations of organisation
(ii) Growth of trade union
(iii) Public relation
(iv) Advances in transactional analysis
(v) Technological advancement

A:-Only (i, ii, iv and v)

B:-Only (i, ii, v)

C:-Only (i, ii, iv and v)

D:-All of the above (i, ii, iii, iv and v)

Correct Answer:- Option-D

Question12:-Communication network includes
a. Chain
b. Kinesics
c. Free flow
d. Wheel
e. Semantic
f. Circle

A:- (a, b, c, d, e and f)

B:-Only (a, d and f)

C:-Only (a, c, d and f)

D:-Only (a, b, c, d and f)

Correct Answer:- Option-C

Question13:-Statement I : Workers use oral communication to give feedback to the management.
Statement II : Written communication serves the purpose of a record of future reference.

A:-Both statement I and II are correct

B:-Both statement I and II are incorrect

C:-Statement I is correct but II is incorrect

D:-Statement II is correct but I is incorrect

Correct Answer:- Option-A

Question14:-How does the Russian proverb "once a word goes out of your mouth, you can never swallow it again" relate to interpersonal communication ?

A:-Interpersonal communication eliminates misunderstandings

B:-Interpersonal communication promotes immediate feedback

C:-Interpersonal communication is a one-way process

D:-Interpersonal communication has long lasting effect

Correct Answer:- Option-D

Question15:-_____ is the systematic study of meaning.

A:-Semantic

B:-Paralanguage

C:-Kinesics

D:-Congruency

Correct Answer:- Option-A

Question16:-Which of the following is/are best describes integrated communication in an organization ?

A:-Communicating a unified value proposition

B:-Using a single channel for all messages

C:-Both (1) and (2)

D:-None of these

Correct Answer:- Option-A

Question17:-Which of the following is not included under the head current assets as per Schedule III of the Companies Act, 2013 ?

A:-Current investment

B:-Capital work in progress

C:-Trade receivables

D:-Cash and cash equivalents

Correct Answer:- Option-B

Question18:-Amount payable to suppliers for goods and services which are due for payment within the operating cycle will be shown under the head

A:-Trade payables

B:-Borrowings

C:-Cash credit

D:-Deferred payments

Correct Answer:- Option-A

Question19:-Which of the following statement is/are correct about current assets as per Schedule III of the Companies Act, 2013 ?
I. It is expected to be realized in, or is intended for sale or consumption in, the company's normal operating cycle.
II. It is held primarily for the purpose of being traded.
III. It is expected to be realized within eighteen months after the reporting date.

A:-Only (II and III)

B:-Only (I and III)

C:-Only (I and II)

D:-All the above (I, II and III)

Correct Answer:- Option-C

Question20:-Which statement shows the financial position of a business at a specified moment of time ?

A:-Income statement

B:-Balancesheet

C:-Statement of retained earnings

D:-Statements of changes in financial position

Correct Answer:- Option-B

Question21:-Under Schedule III of the Companies Act, 2013, assets must be classified under which of the following headings ?

A:-Fixed assets and current assets

B:-Operating assets and non-operating assets

C:-Fixed assets and liquid assets

D:-Non-current assets and current assets

Correct Answer:- Option-D

Question22:-Which among the following are nominal account ?
I. Outstanding salaries account
II. Prepaid expense account
III. Salaries account
IV. Expense account

A:-Only I and II

B:-Only III and IV

C:-Only I and IV

D:-Only III and I

Correct Answer:- Option-B

Question23:-Which among the following terms refers to an organised collection of data according to logical and consistent accounting procedures conveying an understanding of some financial aspects of a business firm ?

A:-Balancesheet

B:-Income statement

C:-Financial statement

D:-Profit and Loss Appropriation Account

Correct Answer:- Option-C

Question24:-Which of the following types of companies are required to prepare consolidated financial statements ?
I. Subsidiary company
II. Joint ventures (Indian)
III. Joint ventures (Foreign)
IV. Partnership firms

A:-Only (I, II and III)

B:-Only (II and IV)

C:-Only (I, II and IV)

D:-Only (III and I)

Correct Answer:- Option-A

Question25:-Average working capital is calculated by

A:-Opening working capital + Closing working capital

B:-Opening working capital − Closing working capital

C:-(Opening working capital + Closing working capital) ÷ 2

D:-Closing working capital ÷ Opening working capital

Correct Answer:- Option-C

Question26:-Calculate the Debtors Turnover Ratio from the following information :
Net Credit Sales ₹ 6,00,000
Opening Trade Debtors ₹ 80,000
Closing Trade Debtors ₹ 1,20,000

A:-4 times

B:-5 times

C:-6 times

D:-7 times

Correct Answer:- Option-C

Question27:-Total debt is ₹ 6,00,000 and shareholders' funds are ₹ 12,00,000. Calculate the debt-equity ratio.

A:-0.25 : 1

B:-1 : 1

C:-0.5 : 1

D:-2 : 1

Correct Answer:- Option-C

Question28:-A company earns EBIT of ₹ 4,00,000 and pays interest of ₹ 80,000. Calculate the interest coverage ratio.

A:-2 times

B:-3 times

C:-4 times

D:-5 times

Correct Answer:- Option-D

Question29:-Cost of sales is ₹ 9,00,000. Opening working capital is ₹ 1,00,000 and closing working capital is ₹ 2,00,000. Calculate the working capital turnover ratio.

A:-3 times

B:-4 times

C:-6 times

D:-5 times

Correct Answer:- Option-C

Question30:-What is the primary purpose of ratio analysis ?

A:-To prepare journal entries

B:-To evaluate the financial performance and position of a business

C:-To calculate employee salaries

D:-To record cash transactions

Correct Answer:- Option-B

Question31:-The quick ratio is also known as the

A:-Leverage ratio

B:-Acid-test ratio

C:-Profitability ratio

D:-Activity ratio

Correct Answer:- Option-B

Question32:-Which ratio measures the efficiency of inventory management ?

A:-Current ratio

B:-Inventory turnover ratio

C:-Debt-equity ratio

D:-Interest coverage ratio

Correct Answer:- Option-B

Question33:-A manufacturing firm's chief financial officer is reviewing quarterly departmental expenditures to evaluate total quality performance. The report includes spending on scrap and rework, customer warranty claims, product pre-shipment inspections, and routine raw material purchases. Which of the following expenditures listed in the general ledger is not classified as a Cost of Quality ?

A:-Warranty repair claims

B:-Product pre-shipment inspections

C:-Routine raw material purchases

D:-Internal scrap and Rework labour

Correct Answer:- Option-C

Question34:-Which statutory national standards body in India is responsible for the harmonious development of standardization, marking, and quality certification of goods, and operates the well-known ISI mark scheme for consumer products ?

A:-Food Safety and Standards Authority of India (FSSAI)

B:-Bureau of Indian Standards (BIS)

C:-Quality Council of India (QCI)

D:-Directorate General of Foreign Trade (DGFT)

Correct Answer:- Option-B

Question35:-In operations management, which level of production scheduling deals directly with immediate resource allocation, assigning specific jobs to machines, determining dispatching rules, and setting day-to-day shift assignments ?

A:-Short-term scheduling

B:-Aggregate planning

C:-Master Production Scheduling

D:-Long-range capacity planning

Correct Answer:- Option-A

Question36:-A customer service manager instructs front-line representatives that they are authorized to issue immediate refunds up to $ 100 or provide complimentary service upgrades on the spot to appease unhappy customers, without having to escalate the issue up the chain of command. What management philosophy is the company successfully putting into practice ?

A:-Strict Hierarchical Control

B:-Workforce Regimentation

C:-Employee Empowerment

D:-Job Specialization

Correct Answer:- Option-C

Question37:-An electronics manufacturer is struggling with high inventory carrying costs, crowed shop floors, and tied-up working capital due to storing months' worth of microchips and circuit boards. To resolve this, management restructures the supply chain so that component suppliers deliver exact quantities of parts directly to the assembly line precisely when production demands them. Which operational strategy is the plant successfully implementing ?

A:-Process optimization

B:-Just-in-time production

C:-Material requirements planning

D:-Economic order quantity modelling

Correct Answer:- Option-B

Question38:-A manufacturing company notices that its delivery times are significantly slower than the industry leader's. Management decides to study the logistics operations of that top-performing competitor to identify best practices and adopt their methods. What is this practice called ?

A:-Benchmarking

B:-Business Process Reengineering

C:-SWOT analysis

D:-Quality Function Deployment

Correct Answer:- Option-A

Question39:-Which of the following best describes the core purpose and composition of a Quality Circle within an organization ?

A:-A voluntary group of workers from the same or similar work areas who meet periodically to identify, examine, and resolve operational or quality issues.

B:-A cross-functional team of department heads tasked with designing long-term corporate strategy and allocating capital budgets.

C:-An autonomous group of employees who permanently replace traditional middle management by handling daily supervision, hiring, and scheduling without oversight.

D:-An independent, external auditing body brought in to inspect factory standards and issue ISO quality certifications.

Correct Answer:- Option-A

Question40:-Which management philosophy emphasizes a company wide commitment to continuous improvement, cross-functional teamwork, and absolute customer satisfaction through rigorous quality control of every process ?

A:-Six Sigma

B:-Contingency Management

C:-Management by Objectives

D:-Total Quality Management

Correct Answer:- Option-D

Question41:-A manufacturing company prepares its production schedule using monthly demand data. Demand shows a gradual upward trend and a recurring pattern in which production requirements peak during the same months each year. The production manager wants to use a forecasting method that explicitly models both the trend and seasonal variations. Which method should be selected ?

A:-Simple moving average

B:-Simple exponential smoothing

C:-Linear regression using time as the only independent variable

D:-A trend and seasonal model

Correct Answer:- Option-D

Question42:-A supermarket reviews its inventory of packaged food items every Friday. The manager estimates that demand during the review period and the subsequent delivery lead time may fluctuate. To avoid stockouts caused by unexpected increases in demand or delivery delays, the manager maintains additional inventory beyond the expected demand. At each review, the order quantity is determined by the difference between the desired inventory level and the current inventory position.
Which inventory management approach is being applied ?

A:-Fixed-order quantity model with safety stock

B:-Fixed-time period model with safety stock

C:-Single-period inventory model

D:-Price-break model

Correct Answer:- Option-B

Question43:-While preparing an eight-week production schedule using Material Requirements Planning (MRP), a production planner has a setup cost of ₹ 2,000 and a holding cost of ₹20 per unit per week. The holding costs for alternative lot sizes covering successive weeks are as follows :

- Weeks 1 – 2 : ₹ 800
- Weeks 1 – 3 : ₹ 1,900
- Weeks 1 – 4 : ₹ 3,200

The planner selects a lot size covering Weeks 1 – 3 because its holding cost is closest to the setup cost.
Which lot-sizing technique is being applied ?

A:-Lot-for-lot (L4L)

B:-Economic order quantity (EOQ)

C:-Least total cost (LTC)

D:-Least unit cost (LUC)

Correct Answer:- Option-C

Question44:-To eliminate high work-in-process (WIP) buffer stocks between two adjacent assembly workstations, a plant manager replaces the weekly push schedule with a mechanism where Workstation 2 issues a physical card to Workstation 1 only when it needs a fresh container of parts.
Which Lean concept is being directly operationalized to regulate flow ?

A:-Level scheduling (Heijunka)

B:-Kanban pull system

C:-Backflush inventory management

D:-Theory of Constraints (TOC) drum-buffer-rope

Correct Answer:- Option-B

Question45:-A manufacturer requires 10,000 units of a component annually. An external supplier offers the components at ₹135 per unit. If manufactured internally, the variable cost is ₹ 110 per unit, and annual fixed costs are ₹ 3,00,000 (of which ₹ 1,00,000 is avoidable if outsourced). Releasing the facility by outsourcing would generate an additional annual contribution of ₹ 80,000 from

another product.
Based on relevant cost analysis, what should the manufacturer do ?

A:-Buy the component, as total manufacturing costs (₹ 14,00,000) exceed total purchases costs (₹ 13,50,000) by ₹ 50,000

B:-Make the component, because its relevant cost, including the opportunity cost of the facility's alternative use, is ₹ 70,000 lower than the purchase cost

C:-Buy the component, as outsourcing yields a net annual financial benefit of ₹ 30,000 after accounting for facility redeployment

D:-Make the component, because its variable manufacturing cost is ₹ 25 per unit lower than the purchase price

Correct Answer:- Option-B

Question46:-An operations analyst evaluates a company's raw material ordering policy using the standard Economic Order Quantity (EOQ) model. The model indicates an optimal order size of ($Q* = 1,500$) units. Due to warehouse storage constraints, the logistics manager proposes reducing the order quantity to 1,000 units, arguing that ordering in smaller lots will reduce average inventory levels and lower overall inventory-related costs. Which statement best evaluates the validity of the logistics manager's decision based on EOQ cost dynamics ?

A:-The manager is incorrect, because ordering below the optimal quantity decreases annual holding costs, but the increase in annual ordering costs outweighs those savings, raising total annual inventory costs.

B:-The manager is correct, because reducing average inventory lowers holding costs linearly, which always reduces total annual inventory costs.

C:-The manager is correct, because ordering below the optimal quantity balances holding and ordering costs more evenly across non-peak operational periods.

D:-The manager is incorrect, because ordering below the optimal quantity causes both annual holding costs and annual ordering costs to increase simultaneously.

Correct Answer:- Option-A

Question47:-Which of the following best distinguishes Manufacturing Resource Planning (MRP II) from Material Requirements Planning (MRP I) ?

A:-MRP I integrates production capacity and financial planning, whereas MRP II focuses only on material requirements

B:-MRP I determines material requirements and timing, whereas MRP II integrates material planning with capacity and other manufacturing resources

C:-MRP I focuses on finished goods inventory, whereas MRP II focuses exclusively on raw material inventory

D:-MRP I and MRP II perform the same functions, but MRP II uses more frequent inventory reviews

Correct Answer:- Option-B

Question48:-Which of the following is NOT a strategic objective of integrated Supply Chain Management (SCM) ?

A:-Maximizing total supply chain surplus by aligning demand forecasts, inventory policies, and capacity across network partners

B:-Minimizing total end-to-end costs through the trade-off optimization of transportation, holding, and facility costs.

C:-Maximizing local operational capacity utilization across individual manufacturing plants to minimize unit production overheads

D:-Improving network responsiveness and flexibility to reduce customer order cycle times and mitigate demand volatility

Correct Answer:- Option-C

Question49:-A company purchases 500 units of a raw material from a supplier at ₹ 120 per unit. Another supplier offers the same material at ₹ 114 per unit but charges an additional transportation cost of ₹ 2 per unit. What is the total cost saving if the company purchases from the second supplier ?

A:-₹ 1,000

B:-₹ 2,000

C:-₹ 3,000

D:-₹ 4,000

Correct Answer:- Option-B

Question50:-A purchasing manager and a supplier are negotiating the price of a raw material. Each party's decision depends on the expected actions of the other party. Which concept best explains this strategic interaction ?

A:-Economies of scale

B:-Game-theoretic framework

C:-ABC analysis

D:-Economic Order Quantity (EOQ)

Correct Answer:- Option-B

Question51:-A vendor rating system evaluates suppliers based on four performance criteria : quality (40%), delivery reliability (30%), price (20%) and after-sales service (10%). A supplier receives scores of 8, 7, 9 and 6 respectively, on a 10-point scale. What is the supplier's weighted rating ?

A:-7.4

B:-7.6

C:-7.7

D:-8.0

Correct Answer:- Option-C

Question52:-A company requires 5,000 units of a component annually. The cost of manufacturing the component is as follows :

- Variable cost per unit : ₹ 40
- Fixed cost :₹ 60,000

An outside supplier offers to supply the component at ₹ 50 per unit. If ₹ 30,000 of the fixed cost can be avoided by purchasing from the supplier, what is the most economical decision ?

A:-Make the component, as it saves ₹ 20,000

B:-Buy the component, as it saves ₹ 20,000

C:-Make the component, as it saves ₹ 30,000

D:-Buy the component, as it saves ₹ 30,000

Correct Answer:- Option-A

Question53:-A company operates several branches across different regions. The head office purchases standardised materials in bulk to obtain quantity discounts, while individual branches purchase urgent, location-specific items independently. Which statement best describes this purchasing arrangement ?

A:-All purchasing activities are centralised

B:-All purchasing activities are localised

C:-The company uses a combination of centralised and localised purchasing

D:-The company follows decentralised purchasing exclusively

Correct Answer:- Option-C

Question54:-Which of the following is NOT a primary responsibility of the purchasing department in an organisation ?

A:-Identifying and selecting suitable suppliers

B:-Negotiating purchase prices and delivery terms

C:-Inspecting the quality of materials received in coordination with the quality control department

D:-Preparing the organisation's annual financial statements

Correct Answer:- Option-D

Question55:-A manufacturing company requires a specialised machine component that is available from only a few suppliers. The company wants to obtain competitive prices by inviting selected suppliers to submit their quotations. Which method of purchasing is most appropriate ?

A:-Open market purchasing

B:-Tender purchasing

C:-Petty cash purchasing

D:-Forward purchasing

Correct Answer:- Option-B

Question56:-A company redesigns a product by replacing an expensive materials with a less costly alternative that provides the same required performance and quality. The product's cost decreases without reducing its functionality. Which technique is the company applying ?

A:-Value analysis

B:-Market analysis

C:-ABC analysis

D:-Break-even analysis

Correct Answer:- Option-A

Question57:-Under the Sale of Goods Act, 1930, a condition in a contract of sale is best described as a stipulation :

A:-Collateral to the main purpose of the contract, giving only a right to damages

B:-Essential to the main purpose of the contract, where breach may give a right to repudiate

C:-Related to the payment terms of the contract

D:-Related to the delivery schedule of the contract

Correct Answer:- Option-B

Question58:-An Indian company imports a product whose import policy classification has changed from Free to Restricted. Which principle under the Foreign Trade Policy is most relevant ?

A:-Importability is determined only by the supplier's country

B:-Once an item has been imported once, it remains permanently free for that importer

C:-Import policy is determined only by the purchase order date

D:-Importability/exportability is governed by the applicable policy on the date of import/export

Correct Answer:- Option-D

Question59:-A company purchasing from an overseas supplier wants the supplier to arrange and pay for the main carriage, while the buyer will bear the risk once the goods are delivered on board the vessel. Which Incoterm best fits this requirement ?

A:-FOB

B:-EXW

C:-FCA

D:-DDP

Correct Answer:- Option-A

Question60:-A procurement manager observes the following pattern :

- Purchase requisitions are approved on time.
- Purchase orders are issued promptly.
- Suppliers confirm orders on time.
- Deliveries nevertheless reach the plant late.

Which investigation would provide the most useful lead-time diagnosis ?

A:-Review only the purchasing department's order-processing time

B:-Compare supplier production, dispatch, transportation and receiving times against the agreed schedule

C:-Review only the purchase requisition approval time

D:-Evaluate only the supplier's quoted price

Correct Answer:- Option-B

Question61:-For undertaking import or export activities in India, an entity generally requires which identification number issued by DGFT ?

A:-Goods and Services Tax Identification Number (GSTIN)

B:-Permanent Account Number (PAN)

C:-Importer-Exporter Code (IEC)

D:-Tax Deduction Account Number (TAN)

Correct Answer:- Option-C

Question62:-A buyer imports machinery into India. Which document is specifically required for making entry of imported goods for customs clearance ?

A:-Shipping Bill

B:-Bill of Entry

C:-Purchase Requisition

D:-Goods Received Note

Correct Answer:- Option-B

Question63:-Which of the following best distinguishes a purchase requisition from a purchase order ?

A:-A requisition is issued to the supplier, whereas a purchase order is issued internally

B:-A requisition authorizes internal purchasing action, whereas a purchase order communicates the buyer's confirmed requirement to the supplier

C:-A requisition confirms the supplier's acceptance, whereas a purchase order requests internal approval

D:-A requisition records receipt of goods, whereas a purchase order records inspection results

Correct Answer:- Option-B

Question64:-A purchase order has been issued for 1,000 units with delivery scheduled for 30 November. On 20 November, the supplier has not confirmed dispatch.
Which record should the purchasing department primarily update to maintain effective order follow up ?

A:-Purchases requisition register

B:-Purchase order/order-follow-up record showing supplier commitment and delivery status

C:-Goods receipt register

D:-Inspection rejection register

Correct Answer:- Option-B

Question65:-An organisation is considering two technically feasible projects. Project X can be completed faster, but Project Y more strongly supports the organisation's long-term strategic objective. The committee selects Project Y.
Which concept is most directly reflected ?

A:-Schedule compression

B:-Strategic alignment

C:-Scope validation

D:-WBS decomposition

Correct Answer:- Option-B

Question66:-Assertion (A) : Project strategy should provide direction before detailed project planning is finalised.
Reason (R) : Planning determines the course of action required to attain project objectives.

A:-Both A and R are true, and R is the correct explanation of A

B:-Both A and R are true, but R is not the correct explanation of A

C:-A is true, but R is false

D:-A is false, but R is true

Correct Answer:- Option-A

Question67:-Arrange the following activities in the most logical order for stakeholder analysis :
1. Assess stakeholder characteristics and influence.
2. Identify stakeholders.

3. Develop an engagement/communication approach.
4. Understand stakeholder expectations and interests.

A:-1 → 2 → 4 → 3

B:-2 → 1 → 4 → 3

C:-2 → 4 → 1 → 3

D:-4 → 2 → 3 → 1

Correct Answer:- Option-C

Question68:-Which statement best describes a project management plan ?

A:-A document containing only the project schedule

B:-An integrated plan that establishes how the project will be managed, executed, monitored and controlled

C:-A document prepared exclusively by the sponsor

D:-A document limited to project scope and deliverables

Correct Answer:- Option-B

Question69:-Assertion (A) : A clearly defined project scope helps reduce uncontrolled scope expansion.
Reason (R) : Defining scope establishes project boundaries and clarifies what is included and excluded.

A:-Both A and R are true, and R is the correct explanation of A

B:-Both A and R are true, but R is not the correct explanation of A

C:-A is true, but R is false

D:-A is false, but R is true

Correct Answer:- Option-A

Question70:-Arrange the following in the most logical progression :
1. Identify requirements and expectations relevant to the project.
2. Clarify boundaries and major deliverables.
3.Develop/define the project scope.
4. Decompose the approved scope into a WBS.

A:-3 → 1 → 2 → 4

B:-1 → 2 → 3 → 4

C:-2 → 3 → 1 → 4

D:-1 → 3 → 4 → 2

Correct Answer:- Option-B

Question71:-The primary purpose of a Work Breakdown Structure is to

A:-Establish the organisation's administrative hierarchy

B:-Decompose project work/scope into manageable components

C:-Determine salaries of project personnel

D:-Establish communication channels

Correct Answer:- Option-B

Question72:-A project manager prepares a Work Breakdown Structure (WBS) for a university digital-library project and then prepares a separate list of activities such as interviews, database-schema preparation, coding, testing and training. Which statement is most accurate ?

A:-The WBS and activity list must be identical

B:-The WBS provides the hierarchical work/scope structure, while activities are subsequently identified for detailed scheduling and execution

C:-The activity list should replace the WBS

D:-A WBS should contain only activities and no higher-level work components

Correct Answer:- Option-B

Question73:-Consider the following statements about time estimates in PERT :
(i) Optimistic time represents the estimated duration when execution goes exceptionally well.
(ii) Pessimistic time represents the estimated duration under unfavourable conditions.
(iii) Most likely time represents the estimated duration under normal conditions.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-D

Question74:-Consider the following statements about line and staff organisation
(i) The project coordinator normally possesses full line authority over the functional departments.
(ii) A project coordinator is responsible for coordinating the work of people in different functional departments.
(iii) The project coordinator promotes coordination through advice, information sharing, and assistance.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-C

Question75:-Consider the following statements about matrix organisation :
(i) It combines project-oriented and functional organisational structures.
(ii) The project manager independently controls all functional departments without any coordination with functional managers.
(iii) Authority and responsibility may be shared between the project manager and functional managers.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-B

Question76:-Consider the following statements about resource management in project scheduling :
(i) Resource levelling aims to achieve a smoother pattern of resource utilisation.
(ii) Resource allocation considers the availability of resources when assigning them to activities.
(iii) Resource levelling and resource allocation necessarily produce the same project completion time.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-A

Question77:-Consider the following statements about project control :
(i) Project control involves comparing actual performance against established standards or plans.
(ii) Project control is required only after the completion of a project.
(iii) Project control helps identify deviations and take corrective action.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-B

Question78:-Consider the following statements about Detailed Project Report (DPR) :
(i) DPR includes the time schedule, project implementation plan and cost schedule.
(ii) DPR includes detailed engineering and erection plans.
(iii) DPR is prepared only after the completion of the project.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-A

Question79:-Consider the following statements about multi-level scheduling :
(i) The master project schedule provides an overall view of the project.
(ii)Functional area schedules focus on the activities of individual departments.
(iii) Work package schedules provide detailed information for executing specific work packages.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-D

Question80:-Consider the following statements about the final project report :
(i) It should exclude information about project problems and lessons learned.
(ii) It summarizes project performance.
(iii) It provides information useful for future project improvement.
Which of the above statements are correct ?

A:-Only (i) and (ii)

B:-Only (i) and (iii)

C:-Only (ii) and (iii)

D:-All (i), (ii) and (iii)

Correct Answer:- Option-C

Question81:-Which component stores data temporarily in the computer ?

A:-ROM

B:-RAM

C:-Hard disk

D:-DVD

Correct Answer:- Option-B

Question82:-Which printer can use for printing multi-part forms using carbon ?

A:-Laser printer

B:-Inkjet printer

C:-Dot Matrix printer

D:-Thermal printer

Correct Answer:- Option-C

Question83:-Which of the following has no moving mechanical parts ?

A:-HDD

B:-SSD

C:-Floppy Disk

D:-Magnetic Tape

Correct Answer:- Option-B

Question84:-Which Windowscommand in Command prompt is used to create a new directory ?

A:-DEL

B:-RD

C:-MD

D:-CD

Correct Answer:- Option-C

Question85:-What information is displayed by the command who-b ?

A:-Current users

B:-System boot time

C:-Current date

D:-User ID

Correct Answer:- Option-B

Question86:-Which shortcut key is used to open the Find and Replace dialog box in MS Word ?

A:-Ctrl + F

B:-Ctrl + H

C:-Ctrl + G

D:-Ctrl + R

Correct Answer:- Option-B

Question87:-Which option can be used to add a new row at the bottom of a table in MS Word ?

A:-Press Tab in the last cell

B:-Press Esc

C:-Press Ctrl + Enter

D:-Press Alt + F4

Correct Answer:- Option-A

Question88:-What is the main purpose of freezing columns in a worksheet ?

A:-To prevent editing of the columns

B:-To keep selected columns visible while scrolling

C:-To delete unwanted columns

D:-To reduce the file size

Correct Answer:- Option-B

Question89:-Which feature is used to apply movement effects to text or objects on a slide ?

A:-Transition

B:-Template

C:-Theme

D:-Animation

Correct Answer:- Option-D

Question90:-If a logo is placed on a Master Page, where will it normally appear ?

A:-Only on the Master Page

B:-On pages that use that Master Page

C:-Only on the last page

D:-Only on the first page

Correct Answer:- Option-B

Question91:-Length of an IP address in IPv4 is

A:-64 bits

B:-32 bits

C:-128 bits

D:-16 bits

Correct Answer:- Option-B

Question92:-Which protocol is used to automatically assign IP addresses, subnet, masks, and default gateways to devices on a network ?

A:-DNS

B:-DHCP

C:-FTP

D:-HTTP

Correct Answer:- Option-B

Question93:-_____ is not an example ftp client software.

A:-Cute FTP

B:-Filezilla

C:-Mozilla

D:-All of these

Correct Answer:- Option-C

Question94:-What is the expansion of JPEG

A:-Joint Photographic Embedded Group

B:-Joint Photographic Experts Group

C:-Joint Photoshop Experts Group

D:-None of these

Correct Answer:- Option-B

Question95:-Which of the following is a type of Phishing ?

A:-Vishing

B:-Smishing

C:-Quishing

D:-All of the above

Correct Answer:- Option-D

Question96:-SMPS stands for

A:-Standard Mode Power Supply

B:-Switched Mode Power Supply

C:-Switched Mode Power System

D:-Standard Mode Power System

Correct Answer:- Option-B

Question97:-CMOS stands for

A:-Complementary Metal Oxide System

B:-Complex Metal Oxide Semiconductor

C:-Complementary Metal Oxide Semiconductor

D:-None of these

Correct Answer:- Option-C

Question98:-Which of the following is not a DDL command ?

A:-UPDATE

B:-CREATE TABLE

C:-DROP TABLE

D:-ALTER TABLE

Correct Answer:- Option-A

Question99:-Which of the following is the primary purpose of Tally.ERP 9 ?

A:-Documents and presentations preparation

B:-Managing business accounting and financial transactions

C:-Designing websites

D:-Image Editing

Correct Answer:- Option-B

Question100:-Which of the following is the Advantage of Digital Financial Services ?

A:-Convenience and 24-hour access to many services

B:-Faster financial transactions

C:-Easier transaction tracking and record keeping

D:-All of the above

Correct Answer:- Option-D